

BRONZE

SILVER

GOLD

RUBY

EMERALD

DIAMOND

- 1 **RETAIL PROFIT:** Earn profits on customer purchases via retail sales.
- 2 **CUSTOMER REBATES:** Based on your customers' orders you can earn an additional 5–10% each month.
- 3 **FASTSTART BONUS:** Earn a bi-weekly check! You can earn from 10–25% on the CV of your newly enrolled Distributors AND up to 10% on the new Distributors enrolled by people you have personally enrolled.
- 4 **PACESETTER BONUS:** Earn a share of the PaceSetter Bonus each month! The PaceSetter Bonus is based on points generated by the sale of product to each newly enrolled Distributor.

5 **ORGANIZATIONAL COMMISSIONS:** Leverage the strengths of your business.

Qualifying Personal Volume (QPV)	100	100	100	100	200	200
Qualifying Organizational Volume (QOV)	—	300	1000	5000	30,000	150,000
Leg Requirements	—	—	2 Silver	2 Gold	3 Ruby	3 Emerald
Level 1		5%	7%	3%	1%	1%
Level 2			8%	5%	3%	2%
Level 3			10%	7%	4%	3%
Level 4				8%	5%	4%
Level 5				10%	7%	5%
Level 6					8%	6%
Level 7					10%	7%
Level 8						8%
Level 9						10%

- 6 **Emerald Growth Bonus:** Earn rewards for month-over-month volume growth. This bonus is paid monthly.
- 7 **Global Diamond Bonus:** Earn a share of global volume based on volume growth and/or leadership activities. This bonus is paid quarterly.
- 8 **Top Performers' Reward Trip:** Travel on Waiora—twice a year to a top-tier destination city (includes airfare and lodging).

1 • **RETAIL PROFIT:** Retail Profits are simply the easiest way to earn income. Your customers can purchase products directly from Waiora and you earn the Retail Profits, or you can purchase products at wholesale, sell them at retail and keep the Retail Profits.

2 • **CUSTOMER REBATES:** We make it easy for you to earn rebates on your customers. Sign them up directly with the company, they can order products any time they want and at the end of the month, you can earn Customer Rebates up to 10 percent.

Customer Orders (PV)	Customer Rebate
100-499	5%
500 +	10%

3 • **FASTSTART:** The FastStart Bonus allows every Distributor to earn a bi-weekly check. Each period, you can earn from 10 to 25 percent on the first 200 CV of your newly enrolled Distributor's initial order. By qualifying at higher levels, you can also earn 10 percent on the volume of Distributors enrolled by people you have personally enrolled.

Personal AdvantageShip	Additional Personal Volume	Level	
		1	2
•	100	10%	•
100	•	15%	•
200	•	25%	10%
•	300		
PaceSetter Order			

4 • **PACESETTER:** The PaceSetter Bonus is a reward for top performers. It allows you to earn a share of your country's total net volume, not just your own volume. You can qualify and earn this bonus every month.

The PaceSetter Bonus is paid monthly to those that meet the following criteria:

- Be a PaceSetter having placed a single order of 500 CV or greater at some time with Waiora.
- Must have an active AdvantageShip with a minimum of 100 PV.
- Must personally enroll five new Distributors in a month (each with a minimum 100 PV initial order in their month of enrollment).

New Distributor INITIAL Order	Points Earned
100-199	1
200-499	2
500 +	5

5 • **ORGANIZATIONAL COMMISSIONS:** See front for explanation chart.

6 • **EMERALD GROWTH BONUS:** The bonus consists of one percent (1%) of net local country volume, is paid monthly and shared among the Emerald Bonus qualifiers. To qualify for the bonus in any given month, a Distributor must (1) be an active Emerald in the qualifying month; (2) personally enroll two new PaceSetters; and (3) increase their month-over-month, qualifying seven-level Organizational Volume (OV) by 2,000. Qualifying Emeralds will earn shares of the bonus based on leg OV as follows:

How To Earn
1) 3 legs each with a minimum of 5,000 OV = 1 share
2) 3 legs each with a minimum of 10,000 OV = 3 shares
3) 3 legs each with a minimum of 15,000 OV = 5 shares
4) 3 legs each with a minimum of 20,000 OV = 7 shares
5) 3 legs each with a minimum of 25,000 OV = 10 shares

7 • **GLOBAL DIAMOND BONUS:** The bonus consists of three percent (3%) of net global commissionable volume, is paid quarterly, and is shared among Diamond Bonus qualifiers. To qualify for the bonus in any given calendar quarter, a Distributor must (1) maintain a rank of Diamond or higher; (2) grow their quarter-over-quarter qualifying Organizational Volume; and (3) earn the necessary Diamond Bonus Points. Qualifying Diamonds earn shares of the bonus based on Diamond rank. Please see Waiora's Policies & Procedures for ways to earn points and shares.

8 • **TOP PERFORMERS' REWARD TRIP:** Grow your business and reap the rewards! Twice a year, Waiora sends its Top Performers on a long weekend getaway for two in reward and recognition of their outstanding business-building activities. Held in a top-tier destination city, this three-night, four-day extravaganza includes airfare, luxurious hotel accommodations and exciting events including a business meeting with Waiora executives and leadership training by Waiora's top leaders.

To qualify for this special reward trip, Distributors earn points based on their advancement in rank, personal enrollment activity and PaceSetter Bonus qualification. The top point earners over a six month qualification period (March-August or September-February) will earn a spot on the Top Performers' Reward Trip. There are no limits to how many times you can qualify, so travel with Waiora twice a year!

(NOTE: 100 QPV minimum is required to earn commissions.)