A 3 legged stool gives you something stable to stand on.  
A cord of 3 strands is not easily broken.  
  
**THE Touchstone 3x3 Vision:**  
**1. Find 3 who buy at retail what you buy, and your own product is FREE.**  
  
This takes care of your own personal needs. Find 3 people who have a good income, and  
don’t want to network, or learn anything new, or who don’t care about the tax advantages of having a business...get them to buy off your web site on the internet.

They will purchase off your web site at retail…you need to find 3 of these people.

You earn the difference between the retail price and the wholesale price, plus 5%, which should be enough to pay for your own monthly required order, whatever that is...plus  
the volume counts as your own personal volume, and moves you up the success  
ladder more quickly. You can even use this volume for your monthly required purchase to receive commissions.  
  
**2. Find 3 who you want to bless by allowing them to be wholesale customers.**

They are people you have a relationship with who don’t want to network, or the   
timing is not right in their life for them to start a business, but they want/need the products.

Tell them that if they agree to purchase them monthly on autoship (get free  
shipping with Touchstone too), you will allow them to purchase at wholesale.  
They don’t have to join anything, or do anything…they can just buy at wholesale.

These customers can be used to fill in gaps in volume for those  
in your downline who are working hard, but just need a little more to get  
there…your wholesale customers are gifts you can give to your downline.

You still earn residual income on their order .

You enroll them from your BACK OFFICE under Shop. On the second page of

ordering, it will ask what kind of customer they are, click the drop down box click: Wholesale.

**3. Find 3 who will join you as a member**.

These people see the big picture, they want  
the tax advantages, they love the idea of sharing the product with others.

The idea of being a successful team player appeals to them.

They enjoy teaching others, and they are teachable themselves.

They are not afraid to talk to people,  
and they enjoy a challenge.

**Then duplicate this 3x3 over and over again!**

**Help** **teach those 3 to find 3**. This gives you your top 12.  
  
3x3=12? This is 3 groups of 4 people, your 3 and their 3= 12  
  
When you get your first 3x3…you will be at or very close to Regional Manager…get paid residual income on your total volume $ plus  
a $100 bonus for them and for you.

When you get those 12 to duplicate and you get 3x3x3…now you have 27 new and  
40 people total…you will be at or close to National Manager…earn residual income on your total volume $ plus the $250 bonus for you,  
and when your downline get there...$250 for them and you.

When you get those 27 to duplicate and you get 3x3x3x3..now you have 81 new  
people and 121 Total…you will be at or close to Director…

Earn residual $ plus the $500 bonus for each of you again.

After this point, the exponential growth gets crazy good…  
Plus at the Director level, you earn the Director's bonus: 20% of the value of the residual checks of  
everyone in your downline that you have PERSONALLY enrolled. The bigger your  
personally enrolled people's checks...the bigger your check.  
Since you can earn checks based on their success...this encourages you to help them to succeed!  
  
Plus the residual income is payed by dynamic compression...this means that all those you personally  
enroll...no matter what line they are on..they are always on your 1st  
LEVEL. So if you get paid on 3 levels...you get paid on everyone you have  
personally enrolled, and 3 lines down from them...no matter where on your  
team they have been placed (strategically) by you.

All of this also earns points to win the fabulous vacation trip to Porta Vallarta, Mexico in Aug 2013!

**But even if all you do is enroll 3 and teach them to enroll 3...if they duplicate you...your potential income is still HUGE!**  
  
**And that is Touchstone…and the 3x3 Vision!**